

# **Procurement Tendering and Suppliers Performance in Public Institutions: A Case of Moi University.**

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## **Abstract**

Public procurement system in Kenya has been characterized by a weak legal framework and lack of professionalism among public procurement practitioners. The objective of the study was to establish the effect of procurement tendering on supplier performance. The research design used was sample survey, where a number of suppliers in contract with Moi University are selected. The target population was 119 suppliers in the list of pre-qualified suppliers. The study adopted census for the suppliers to collect data; self administered questionnaires together with interviews schedule guides was used. Data was analyzed using both descriptive and inferential statistics aided by Statistical Package for Social Sciences (SPSS). The findings indicate that tendering procedures influence the performance of suppliers positively in Moi University. From the findings the majority suppliers were aware of the new government procedures as per the public procurement Act 2016 which enhances transparency, accountability, public confidence, professionalism and fair competition. The government needs to invest better research on tendering process, documentation and ownership transfer of contractual performance.

**Key words:** *Procurement tendering, Supplier Performance, Public Procurement, Contractual Performance, Procurement Practitioners*