## KIBABII UNIVERSITY COLLEGE

Office of the Academic Officer

# UNIVERSITY EXAMINATIONS

**2013/2014 ACADEMIC YEAR** 

**Fourth Year FIRST Semester Examinations** 

For the Degree of

**Bachelor of Science** 

IN

## INFORMATION TECHNOLOGY

**COURSE CODE: BIT 326** 

COURSE TITLE: ENTREPRISE APPLICATION DEVELOPMENT

**DATE** TIME

INSTRUCTIONS TO CANDIDATES

ANSWER ALL THE QUESTIONS IN SECTION A

### **SECTION A: COMPULSORY 30 marks**

### **Question 1**

- a) Describe an entrepreneur in the context of business (2 marks)
- b) You have been as a solution developer for Netcom Company. Discuss some of the challenges in as a developer of Enterprise applications (8mks)
- C) Explain why you need determine your ability before starting a business (4 marks)
  - d) Define ERP and outline technological and process risks associated with implementation of ERP (8mks)
  - e) What are the none economic features that contribute to growth of business (8 marks)

## **SECTION B: Attempt any TWO Questions 40 Marks**

### Question 2

- a) Discuss the components of Customer Relationship Module in an ERP (6mks)
- b) Many new businesses fail in the early stages- discuss the reasons why emerging businesses often fail.(8 marks)
- c) Outline sales and distribution modules of an ERP

(6mks)

### **Question 3**

- a) Discuss the phases involved in ERP implementation (10mks)
- b) List any FOUR ERP software in the market (4mks)
- c) Explain factors influencing business intelligence in an enterprise (6mks)

### **Question 4**

- a) What do you mean by supply chain management of an ERP (3mks)
- b) Describe how marketing impacts in an organization: (8 marks)
- Explain any 4 considerations for building and staffing your business (8 marks)

### Question 5

a) Explain the main functional modules of an ERP (10mks)

b) Discuss materials management of an ERP (10mks)